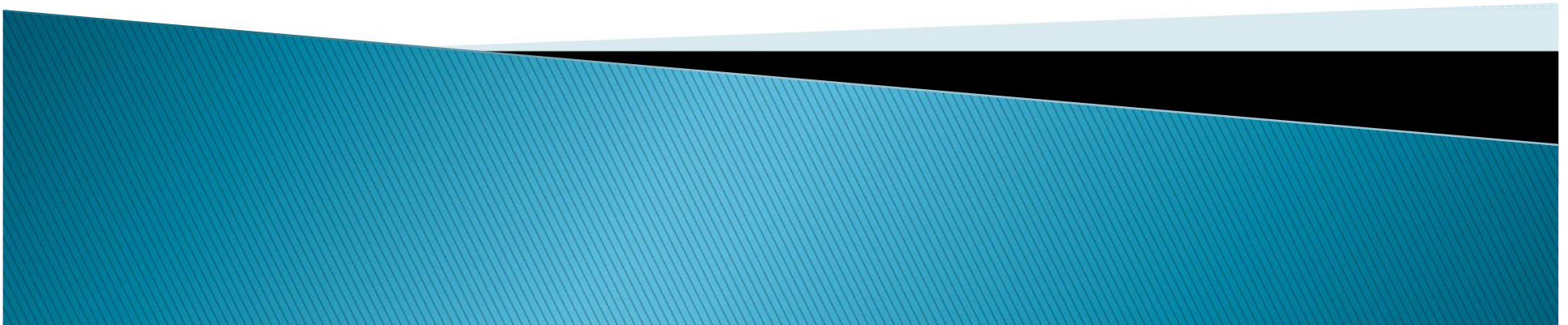


# Wake County FSA

“Swarming with Opportunities”



# Objectives.....

- ▶ Reporting Colonies / Production
- ▶ NAP Program Provisions
- ▶ ELAP Program Provisions
- ▶ MAL/LDP Program Provisions



# Reporting Colonies.....

- ▶ Your Headquarter County is where you will (normally) do business.
- ▶ Crop Year for Reporting purposes is January 1<sup>st</sup> through December 31<sup>st</sup>.
- ▶ Report total # of colonies by January 2<sup>nd</sup>.
  - Report all counties in which colonies reside or will reside for the year.
- ▶ Reporting Changes.....30 Days
  - Buying or selling of Colonies
  - Moving to a county not previously reported



# Reporting Production.....

- ▶ If You Participate in NAP.....
  - Total amount of Honey Production from the prior calendar year by January 2<sup>nd</sup>.
    - Example: Honey Producer A is participating in NAP for 2012; 2011 Honey production should be reported to FSA by January 2<sup>nd</sup> of 2012.
- ▶ Keeping Good Records.....
  - Have of sound method of documenting production
    - Weight tickets, Sales Records



# NAP Program Provisions.....

- ▶ Low Level of Insurance Coverage (50/55)
- ▶ Table & Non-Table **HONEY** is Eligible
- ▶ Purchase NAP Coverage through your Headquarter FSA Office
- ▶ Sales Closing Date: 11/20
  - Service Fee of \$250.00 for Coverage
  - Coverage is for production losses as a result of an eligible cause of loss (1-NAP; pg 2-4):
    - Damaging Weather: Drought, Freeze, Tornado, Hurricane
    - Adverse Natural Occurrence: Flood, Earthquake



# NAP Program Provisions.....

- ▶ Ineligible Causes of Loss (1–NAP; pg 4–95)
- ▶ Establishing Production History (APH)
  - Maximum of 10 years production
  - Moving average as production is submitted
- ▶ Filing a Notice of Loss....
  - File a notice of loss through FSA the earlier of 15 days after disaster/damage is apparent.
  - File a notice of loss in other county office if natural disaster occurred in a county where honey operation resides.
    - Example: Honey producer lives in Wake; has hives in Wake and Person; disaster occurs in Person that impacts honey production; notice of loss could be filed in Person County.



# NAP Program Provisions.....

- ▶ Un-Harvested Factor.....
  - If Honey producer files a notice of loss for an eligible disaster event and indicates that harvest was not attempted will have a payment factor of 85% applied to the loss calculation.



# NAP Program Provisions.....

- ▶ Calculating a Loss Payment....
  - Multiply producer's highest number of colonies reported to FSA at any time during the year X the producers approved yield = EXPECTED PRODUCTION.
  - EXPECTED PRODUCTION - ACTUAL/ASSIGNED PRODUCTION = AMOUNT OF PRODUCTION LOSS
  - Production loss will be used in the Loss Payment calculation.
  
  - Let's look at a Loss Payment Calculation....





# NAP Program Provisions....

## ▶ Example Calculation.....

- Producer has 115 hives
- Approved Yield is 49.0 lbs/hive
- Producer reported 2300 lbs harvested production
- Payment Rate is \$1.9767/ lbs
  
- $115 \times 49.0 \times 50\% = 2817.5$  lbs (Disaster Level)
- $2817.5 - 2300 = 517.5$  lbs (Production for Payment)
- $517.5 \times \$1.9767 \times 55\% = \$561.76$
  
- **NAP Loss payment is \$561.76**



# ELAP Program Provisions.....

- ▶ Provides emergency assistance to eligible producers of **HONEY BEES** that have losses because of disease or adverse weather.
- ▶ Linked to NAP program if producers harvests/sells any Honey from the operation.
- ▶ Eligible losses must occur between 1/1/08 and 10/1/2011.
  - 2008 and 2009 deadlines have already passed
- ▶ 2010 and 2011 Signup Period....
  - File a notice of loss (application) the earlier of 30 calendar days : of when the loss is apparent OR after the end of the calendar year in which the loss occurred.
  - File an application of payment within 30 calendar days of the end of the year in which the loss occurred.



# ELAP Program Provisions.....

- ▶ Eligible Loss Conditions for Honey Bees
  - 1-LDAP; pg 5-27
- ▶ Eligible Honey Bee Producer
  - Interest and risk in honey bee colonies:
    - 1) being maintained for producing honey, pollinating, or breeding for commercial use on the beginning date of eligible loss condition.
    - 2) physically located in the county where eligible loss condition occurred on the beginning date of eligible loss condition.



# ELAP Program Provisions.....

## ▶ NAP and ELAP Linkage

- If you harvest and sell honey (primary or secondary product), NAP insurance is required to be eligible to participate in ELAP.
- Example: Producer raises honeybees as pollinators and harvests the honey (for sale) as a secondary product. NAP insurance for 2011 Honey was purchased on 11/20/2010. Eligible disaster event occurs on 1/30/2011. Because producer purchased NAP, he is eligible to file a notice of loss (application) under the ELAP program.



# ELAP Program Provisions.....

## ▶ Eligible Honeybee Losses.....

### ◦ Physical Bee Losses

- Loss of colonies above normal mortality (17.5%)
  - Documentation (1-LDAP; pg 5-104)
- Colony Collapse Disorder
  - Documentation (1-ELAP; pg 5-105)

### ◦ Honeybee Feed Losses

- Suffered loss of purchased/harvested feed intended to be used as feed for the colonies
  - Includes additional feed purchased above normal quantities resulting from an eligible disaster event.
  - Provide date of purchase, vendor information, type and quantity, and cost of purchased feed.

Examples in 1-LDAP; pg 5-102 and 5-103.



# ELAP Program Provisions.....

- ▶ Payment Rates and Calculations....
- ▶ Payment Rates....
  - \$60 per honeybee colony
  - \$200 per honeybee hive
- ▶ Example Calculations....
  - 1-LDAP, pg 5-107 & 5-108



# MAL/LDP Provisions.....

## ▶ MAL Program....

- 9-month loans
- Marketing Tool to maximize profits
- Request must be made by 3/31 of year following crop year. (3/31/11 for 2010 Honey production)
- Loan rate is \$0.69/lbs
- Merchantable quality, acceptable containers, Pre-loan inspection, beneficial interest through repayment.

## ▶ LDP Provisions....

- Active when repayment rate is below base loan rate



# Final Thoughts.....

- ▶ Awareness of FSA programs available to Honey and Honeybee producers.
- ▶ YOU decide what is beneficial for your operation.





# Questions.....

- ▶ Reporting Requirements
- ▶ NAP Program Provisions
- ▶ ELAP Program Provisions
- ▶ MAL/LDP Provisions

